From:

Mark Johnson <"mark johnson">

To:

Michaels Excavations and Lakota Trailers

Date:

Thu, 07 Jul 2011 05:26:29 +1000

Attachments:

11-07-07 Email trail as @.pdf (140.08 kB); 11-07-07 Order form.pdf (75,58 kB)

Jacqui,

I have attached the order form.

One question still outstanding:

What is the maximum safe distance from 3" ball hitch to end of truck, to ensure full, safe turning of tow vehicle and trailer? New Question[s]:

- (1) We are presuming that the rear roof racks and removable ladder (that we have seen with the two Lakota trailers in The Oaks, NSW) are standard equipment. Please confirm?
- (2) In order to assist with our own internal accounting structures and procedures, can we please request that the Tax Invoice (AUD\$106,600.00) provided actually be three (3) Tax Invoices and read similar to the following suggestion
 - (a) Invoice 01 Lakota Trailer 8'wide, 4 horse, 13' LQAUD\$87,000.00 (Includes GST);
 - (b) Invoice 02 Lakota Trailer 8'wide, 4 horse, 13' LQ Options....AUD\$9,800.00 (Includes GST);
 - (c) Invoice 03 Lakota Trailer 8'wide, 4 horse, 13' LQ Additional Options....AUD\$9,800.00 (Includes GST);

We shall ensure that 50% of the total amount (50% = AUD\$53,300.00) is deposited to your account upon receipt of invoices and all outstanding answers (we hope to make first deposit Fri 8/7), with the balance (AUD\$53,300.00) upon advice of notice that the trailer is ready for shipment.

Many thanks for the speedy assist to date.

Regards,

Jack

Jack (Mark) Johnson

CEO

Gandangara LALC (GLALC) and Sydney Aboriginal Services Ltd (SASL)

103 Moore St Liverpool

Phone: (02) 9602 5280

From: Michaels Excavations and Lakota Trailers [mailto:

Sent: Wednesday, 6 July 2011 12:25 PM

To: Mark Johnson Subject: RE: Lakota

Hi Jack

Unfortunately we only run at average profit margin of 7.5 – 8.5% so the best I would be able to offer is to discount the overall price by is 5.5% which reduces the overall price by 6204.21 to a total of 106599.69 inc gst and the onan auto start gas generator. If you would like to order the trailer based on this offer please return filled in basic quote sheet and order form so that we can generate an official tax invoice for payment.

The trailer will be registered in Melbourne at our expense and then it will be for you to register at own expense in your name in NSW alternatively if you have a company and acn the trailer can be registered in Melbourne directly in the company name at our expense.

I will call shortly to discuss with you and further queries.

Regards

Jacqui

From: Mark Johnson [mailto:MJohnson@sasl.org.au]

Sent: Wednesday, 6 July 2011 5:48 AM **To:** Michaels Excavations and Lakota Trailers

Subject: RE: Lakota

G'day Jacqui,

Many thanks for the speedy quote.

Please find attached the list of options that we would like with the trailer (Lakota, 4 horse, 8' wide, 13'LQ), which match your recommendations, including the "Onan Auto Start Gas Generator"

We are making a firm offer to purchase the trailer (Lakota, 4 horse, 8' wide, 13'LQ) and listed options attached, for AUD\$98,000.00 (inclusive of GST), FIS Melbourne.

Should you find our offer acceptable, could you please provide a Tax Invoice and we shall D/D AUD\$49,000.00 over night.

All being well, could you also give me a call (02 9602 8053) regarding Rego etc, please. Regards, Jack

Jack (Mark) Johnson LL.B, GDLP, LL.M CEO and Solicitor Gandangara LALC (GLALC) and Sydney Aboriginal Services Ltd (SASL) 103 Moore St Liverpool Phone: (02) 9602 5280

From: Michaels Excavations and Lakota Trailers [mailto: Sent: Tuesday, 5 July 2011 4:25 PM

To: Mark Johnson Subject: Lakota

Hi Jack

Just following up on the conversation held earlier today.

I have attached the quotes for a 3h and a 4h with 13' shortwall with all options as per Jill Gregsons trailer. The only thing we highly recommend which is now available is an auto start gas generator. It is a generator that is 'hard wired' into the trailer and connected to the gas line so no more carting fuel around and it is auto start from inside the living room area with the push of a button.

When you are ready you simply need to fill in the details on both the order form and the quote sheet and forward them back to us. We will then issue an invoice from which payment will need to be made on.

If you have any further questions please do not hesitate to contact us further.

Regards

Jacqui

Lakota Trailers Michaels Excavations Danyiera Park Stud Jacqui van Bree and Michael McNaughton

Lakota Trailers Australasia ABN 86 779 576 833 002 Michael McNaughton and Jacqui van Bree

Ph 03 5998 1782 Fax 03 5998 1682 Mobile

Email Web www.lakotafloats.com

ORDER FORM

Name

Waawidji Pty Ltd (ABN 98 112 654 163)

Address

<u>Phone</u>

(02) 9602 8053

MJohnson@sasl.org.au

Mobile

Email
Trailer Selected

Lakota/Charger 4 horse, 8' wide, 13' LQ

Options Requested Included

A/C, BBQ, Bottom Stall Divider, Dinette IPO Sofa Sleeper, Entertainment Centre tv/dvd/radio/cd, Fully enclosed G'neck Cover, Full length Safety Mirror, Gas furnace heater, Onan Auto Start Gas Generator, Escape Door, Sink Covers, Slide Out, Soft Touch Walls, Telecoping Divider @ Last Bay, 3-way switch in bath for horse area lights, Upgrade countertop (malano Baltic)

Total Price

AUD\$106,600.00 (inclusive of GST)

A tax invoice will be issued on receipt of order form. 50% payment is due on initial invoice and final payment is due prior to trailer finish and release from Lakota USA. Please note due to the nature of this company no trailer will be shipped prior to full payment being made and any all storage fees incurred will be at the expense of purchaser. Storage will be charged on new trailer if final payment is not received by due date and therefore is not able to be shipped in a timely manner. Storage rates start at 450 per day. Any specific requests required must be noted on order form and advice as to availability will be forwarded within 7 days. Final payment for trailers is generally due approx 4-6 weeks after deposit is received. Any payments not being finalised by due date as per invoice will incur a penalty fee of 2% of total invoice per day.

This quote is valid for 7 days from date of offer letter.

The trailers take approximately 14-17 weeks for delivery depending on the shipping lines which at current they have one ship leaving each 4 weeks on the 20th of each month and Lakota take up to 5 weeks to build the trailer. Please bear this in mind when ordering.

We look forward to being of service to you in the near future and to you being the proud new owner of an exquisite Lakota Trailer.

Regards

Jacqui van Bree Bank: Westpac

BSB: 733 341 Acc No:

Acc Name:



Waawidji PTY LTD

INDIGENOUS SOLUTIONS AND OPERATIONS

ABN 98 112 654 163

FILE NOTE

11-07-07

Lakota Trailers Australiasia email background of "purple" actually prevents legible printing, hence transfer of records from email hardcopy to Word Docx.

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Lakota Trailers

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